

Richard L. Beck, D.V.M 39185 Diamond Valley Rd. Hemet, CA 92543 951-929-4533 Fax 951-929-2077 Email Hosdok2@aol.com www.InFoal-Inc.com

WHICH ICSI PLAN??

As ICSI becomes more popular and more veterinarians around the country are aspirating eggs and sending them to ICSI labs, we have had several requests to charge the same as ICSI labs in Texas. We have always offered to meet any other fee schedules so this is a comparison of our \$10,000 guaranteed 45 day pregnant recipient mare with the "Texas Plan" offered by EquiEmbryo, LLC in Ft Worth , TX.

Aspiration - \$1000 - \$1500 plus shipping oocytes to a lab Injection - \$650 regardless of how many oocytes, \$300 extra for second stallion Embryo fee - \$750 per embryo produced

Therefore, \$1650 if no embryo - \$2400 for one embryo - additional \$750 each

In 2018, we did 188 aspirations for transfer. In 97 (52%) of the aspirations, we got at least one embryo. In 64 (34%) of the aspirations, we got more than one embryo.

Once you get the embryo, there is an embryo transfer cost into the recipient mare. We transferred 139 ICSI embryos, of which 107 became pregnant (77%). Of those, 30 lost the pregnancy (28% of the pregnancies) leaving 77 in foal. Therefore, 55% (77/139) of the transferred ICSI embryos made it to 45 days.

We are happy to meet the "Texas Plan" fee schedule, but in full disclosure, you will pay for each step of the way. When the procedure fails, you will pay for all steps to that point, no refunds, no guarantee.

When we applied the "Texas Plan" fees to the results we obtained in the 2018 breeding season, the 45 day pregnant recipient mare would have cost \$10,775. We would have grossed \$59,750 more with that plan.

We continue to offer our original plan - a guaranteed 45 day pregnant recipient mare for \$10,000 or no charge. After looking at the numbers, as close a I can show you, the decision is up to you. We are happy to have you as a client whichever plan you choose.

Rick Beck, DVM

TEXAS PLAN FEE SCHEDULE

Service:	Fee:	Reference:
Aspiration	\$1000	If aspirating at In Foal, Inc. in Hemet, CA Aspiration and Shipping cost from other locations will vary
Injection	\$650	
Embryo Fee	\$750	Per embryo
Transfer Fee	\$500	Per embryo
15 day positive pregnancy	\$2000	Per pregnancy
45 day positive pregnancy	\$1500	Per pregnancy
Recipient Mare Deposit	\$1500	Refunded when recipient mare is returned
Altrenogest (progesterone)	\$275	Sent home with recip

InFoal, Inc - Guarantee Plan

Service:	Fee:	Reference:
Aspiration	\$0	Aspirating at In Foal, Inc. in Hemet, CA.
Injection	\$0	
Embryo Fee	\$0	Per embryo
Transfer Fee	\$0	Per embryo
15 day positive pregnancy	\$5000	Per pregnancy
45 day positive pregnancy	\$5000	Per pregnancy*
	First \$5000 is refunded if	*Guaranteed 45 day
	pregnancy is lost before 45 days	positive pregnancy or NO
		charge.
Recipient Mare Deposit	\$1500	Refunded when recipient
		mare is returned.
Altrenogest (Progesterone)	\$0	Provided by In Foal Inc.